

State	Organization	Services
Alabama	Alabama Launchpad http://alabamalaunchpad.com/ sbir/phase-0-awards/	» Financial Assistance (\$2,000-5,000) to Fund Preliminary Data
		» Commercialization Assessment
	SDII/ PHase-0-awards/	» Technical Writing Assistance
		» Compliance Accounting Standards for SBIR/STTR awards
Alaska	Trend Alaska (UAA/SBDC)/ EPSCoR http://trendalaska.org/phase-0/	» Expert reviews and financial support (up to \$5,000)
 Arizona	AZ Commerce Authority	One of the following:
7 1120110	http://www.azcommerce.com/ programs/arizona-fast-grant	 Proposal development (enrollment in ACA PIII Playbook training, proposal writing consultant services),
		» commercialization feasibility study,
		» technology commercialization assistance. (Max award \$5,000).
		» Innovation in manufacturing (max award \$20,000)
	AZ Commerce Authority	23 hours of help with:
	http://www.azcommerce.com/ programs/sbir-training-program	» Research and write compelling proposals
	programs/spii-training-program	» Maintain the correct cost accounting systems required by the federal agencies
		» Protect intellectual property
Arkansasw	AR-SBTDC http://asbtdc.org/asbtdcs-sbir- services/	» Training - seminars, workshops, and webinars
		» Consulting & Research:
		› Assistance with locating matching agency research topics
		 Guidance drafting a project summary to initiate conversations with agency program managers
		 Assistance with registering companies and lead researchers through Grants.gov and SAM
		> SBIR/STTR proposal drafting assistance and review
		 Market research assistance (demographics, competitor identifi- cation, industry benchmarks, GIS mapping)
		› Introductions to potential company partners
Connecticut	Connecticut Innovations	» SBIR conference fee reimbursements,
	http://ctinnovations.com/sbipro- gram/grantsupport	» proposal accounting support,
		» application reviews and strategy sessions
Delaware	DE-SBDC/EPSCoR https://clients.delawares- bdc.org/Documentmaster. aspx?doc=1054	» Assist with proposal,
		» SBIR-ToolKits
		» Review by SBIR/STTR expert
District Columbia	Dept Small and Local Business Development http://dslbd.dc.gov/service/phase-zero-program	» Provide up to \$1,000 of funding to offset consulting fees supporting proposal development and review



Florida	Enterprise Florida http://www.enterpriseflorida. com/small-business/sbirsttr- phase-0-pilot-program/	Up to \$3,000 to cover expenses for:
		» Consulting fees supporting technology development, commer- cialization strategies or proposal review.
		» Other professional fees (e.g. legal, accounting) directly related to the proposal.
		» Services of a professional for writing, word processing, proof- reading and/or editing.
		» Travel expenses incurred to visit the federal agency or laboratory potentially sponsoring the technology, or to attend regional or national SBIR/STTR conferences.
		» Reproduction of the proposal and preparation materials.
		» Other out-of-pocket costs directly related to preparing the proposal, including fees for market studies or technical database research.
		» Also Technology Fit/Innovativeness Assessment by the Lytmos Group, LLC.
Georgia	ATDC Georgia Tech http://atdc.org/how-we-help/ capital/	» ATDC employs an SBIR Catalyst to alert companies about potential funding opportunities, coach them through the process, review and critique their proposals, and identify potential partners.
		» Also hosts frequent SBIR classes and workshops.
Hawaii	HTDC Innovate Hawaii http://www.htdc.org/sbir_0	» Provides up to \$3,000 to companies submitting Phase I applica- tion to assist in stengthening their proposal, such as through professional grant writing assistance.
Idaho	ID-SBDC http://sbdc.boisestate.edu/ wp-content/uploads/2013/03/ Phase-0-Program-2015.pdf	» Up to \$3,000 reimbursement for eligible expenses.
Indiana	Indiana PTAC http://www.indianaptac.com/ sbirsttr/	» One-on-one counseling - help identify and target apprpriate agency, develop funding strategy, aid in crafting proposal at no cost.
		» Phase 1 & Phase 2 proposal aid - help understand solicitation and requirements, provide guiance and review, connect with right resources.
		» Phase 1 matching funds - with IEDC and Elevate ventures
		» Workshops and events
lowa	University of Iowa Research & Economic Development http://research.uiowa.edu/small-business-research-funding	» Connect SBCs from Iowa with researchers at Iowa's research institutions.
		» Assist in drafting and and reviewing applications for technical, financial and business content.
		» Facilitate connections with researchers at the University of Iowa.



	Innovation lowa http://www.iicorp.com/sbir-and- sttr.cfm	» Concept review.» Professional grant writing.» Grant adminstration coaching.
		» Commitment to match up to \$25,000 on Phase I awards.
Kentucky	Kentucky Science and Engineering Foundation http://ksef.kstc.com/index. php/funding-programs/pddz- program	» Assist with the preparation of high-quality, competitive Phase I proposals for submission.
		» Matching Funds program.
Louisiana	Louisiana Business & Technology Center http://www.bus.lsu.edu/ research/lbtc/capaccess/ phase0parti.htm	» Funds of up to \$3,000 to defray reasonable costs incurred in developing an SBIR/STTR Phase 1 proposal.
Maine	Maine Technology Institute http://www.mainetechnology. org/fund/phase-0-kickstarter	» Funds up to \$5,000 to be used for external direct costs associated with preparing an SBIR/STTR proposal, such as hiring grant writers, subject matter experts, other consultants, or purchasing market research reports needed to inform your proposal.
Maryland	MD-SBDC	» Program overview and suitability consulting
	http://www.mdsbdc.umd.edu/ tech_program_consulting_for_	» Software tools to ensure compliance and competitiveness
	maryland small businesses mdsbtdc.php	» Proposal outlining and preparation
		» Proposal review and analysis for compliance and competitivenes
Massachu-	MA-SBDC http://www.msbdc.org/sbir/	» Provides free assistance with:
setts		» Identifying SBIR funding opportunities.
		» Strategies for approaching SBIR funding.
		» Reviewing proposals.
		» Identifying potential partners.
		» Preparing for and understanding post-award issues.
		» Understanding and interpreting reviewer comments.
Michigan	MEDC/SBTDC/BBCetc "http://www.sbdcmichigan.org/ wp-content/uploads/2014/01/ Michigan-SBIR-STTR-Support- for-Entrepreneurs.aipdf http://www.bbcetc.com/capa- bilities/sbir-sttr-research-grant- assistance/the-michigan-pro- gram/"	» Training
		» Grant review
		» Commercialization funding
Minnesota	Metropolitan Economic Development Association http://meda.net/mn-sbir/mn-sbir-services/	» Getting started
		» Technical proposal assistance
		» Cost proposal assistance
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		» Technical team assistance



Mississippi	USM MS-FAST http://www.usm.edu/research/ ms-fast	» Identifying federal agency R&D needs that map to the company R&D commercialization goals;
		» Identifying university developed intellectual property, faculty expertise and university lab resources that may support under subcontract or license the company's SBIR/STTR efforts;
		» Providing Phase 1 and 2 proposal development assistance; and
		» Awarding Phase 0 funding support to help cover a company's cost of developing a Phase 1 proposal to a federal agency
Missouri	MO-SBTDC http://missouribusiness.net/	» Technical assistance (monitoring agencies for potential funding opportunities and facilitating agency relationships)
	technology/services/	» Rapid prototyping/3-D printing
		» Business and marketing support
		» Assistance with proposal preparation
Montana	Montana Technology Innovation Partnership http://businessresources. mt.gov/MTIP	» Offers technical assistance for SBIR and STTR proposals, including proposal review.
Nebraska	Nebraska Department of Eco-	» Funds up to \$5,000 per project, for eligible costs incurred in
	nomic Development http://www.neded.org/business/ talent-a-innovation-initiative/ business-innovation-act	» preparing and submitting a federal Phase 1 proposal to a solicitation from a federal agency.
New Hamp- shire	UNHInnovation http://innovation.unh.edu/sbirst- tr-grants-info-training	» Webinars, workshops and assessments
New Jersey	New Jersey Commission on Science and Technology http://www.state.nj.us/scitech/ entassist/sbirsstr/	» Proposal preparation assistance
New York	CNY Technology Development Organization, Inc. http://www.tdo.org/innovate/ small-business-innovation- reseach-sbir-sttr/tdo-support- services	» Strategies on approaching SBIR/STTR
		» Coaching on licensing and IP issues
		» University access to set-up academic/private sector partnerships
		 One-on-one consultations through the proposal writing process proposal preparation, budgeting, and reviewing the technical concepts
		» Proposal review before submission to the funding agency
		» Understanding what improvements are needed to a rejected proposal
		» Commercialization assistance
North Caro-	NC-SBTDC http://www.sbtdc.org/programs/ tech/sbirsttr/	» Personalized one-on-one counseling
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lina	tech/sbirsttr/	» Identify appropriate agencies and topics for your technology
lina		» Comprehensive proposal reviews offered to clients at no-charge
lina		



North Da- kota	UND Center for Innovation http://www.innovators.net/in- novators/public html/sbir nd phase 0.html	» Will reimburse small businesses for up to \$1,500 of expenses paid to third-parties in association with developing/improving ar SBIR/STTR proposal.
Ohio	The University of Toledo Research Enterprise https://www.utoledo.edu/research/uraf/phase0.html	» An award of \$8,000 may be made to a faculty member who will collaborate with a small business in the development and submission of an SBIR/STTR proposal.
Oklahoma	OK EPSCOR http://www.okepscor.org/public-outreach/economic-develop-	» Phase 0 funding
		» Identification of SBIR/STTR opportunities
	ment	» Expert guidance in proposal strategy
		» Proposal preparation assistance
		» Post-submission and pre-award support
		» Assistance with identifying strategic partners and building collaborations
Oregon	Business Oregon http://www.oregon4biz.com/ln- novate-&-Create/R&D-Business/ SBIR/	» Phase 0 grant funds help businesses prepare applications to pursue federal Phase I SBIR/STTR grant funds. Maximum grant award of \$5,000.
Pennsylvania	Innovation Partnership http://innovationpartnership. net/ipart-programs/proposal- writing-assistance	» Pre-Proposal Technical Review
		» MicroVoucher/MicroGrant/Travel & Training Funding Reimbursement
Puerto Rico	PR-SBTDC http://www.prsbtdc.org/?page id=1618	» Provide scholarships (grants) to help high-tech business in Puerto Rico to prepare competitive proposals to the SBIR program.
Rhode Island	Rhode Island Science and Technology Advisory Council http://stac.ri.gov/innovate-ri- fund	» Provides grants of up to \$3,000 to assist small businesses offset the costs associated with preparing a competitive Phase I SBIR/ STTR application
South Caro- lina	SC EPSCoR/IDeA http://www.scepscoridea.org/ funding/Phase-0.html	» Provides seed grants (up to \$6,000 per proposal) to small businesses seeking SBIR/STTR support.
Tennessee	Launch Tennessee http://launchtn.org/commer-	» The Phase 0 Award provides paid-for expert support services for Phase I proposals:
	cialization/technical-assistance/ phase-000-program/	» Extensive consulting with LaunchTN and GrowEC
	priase-000-program/	» Includes 25-40 hours of support
		» Provides enough assistance for the company to write a complete proposal
Utah	USTAR http://www.innovationutah.com/ sbir/	» Searching and matching your concept with agency solicitations
		» Pre-registering with Grants.gov and agencies
		» Editing and writing assistance
		» Submission
		» Training opportunities on how to find agency solicitation as well as tricks and nuances to winning SBIR-STTR proposals



Vermont	VT-EPSCoR http://epscor.w3.uvm.edu/2/ node/45	» Maxium award of \$15,000 to support preliminary proof of concept feasibility studies in preparation for federal SBIR/STTR applications.
Virginia	Center for Innovative Technology http://www.cit.org/service-lines/federal-funding/	 » SBIR strategy consultation and mentoring » Low cost Phase I and Phase II proposal training and review course
		» Discounts with proposal consultants (proposal prep & proposal review)
		» Discounts on proposal preparation software
		» Referral to law firm for free IP and patent consultation
		» Discounts on federal cost accounting solutions and CPA services
		» Commercialization plan assistance
		» Intro to 3rd party capital
		» VC/Angel Capital Readiness review
		» Funding assistance to qualified first time Phase I and/or Phase II applicants to help pay for proposal development resources
West	West Virginia Department of Commerce/WV-SBDC http://www.wvcommerce.org/business/businessassistance/smallbusiness/servicesandspecialtyprograms/commercialization/default.aspx?mediatrackingcode=198_88SMBZ_568TECH	» Host proposal preparation workshops and seminars.
Virginia		» Provide confidential one-to-one consulting services.
		» Provide general SBIR/STTR information regarding solicitation topics, agency contact information and proposal preparation assistance.
		» Commercialization assistance.
Wisconsin	Center for Technology Commercialization (CTC) http://www.wisconsinsbir.org/	» Assistance with registration, proposal preparation, and pre-sub- mission review panels. Webinars also available.
Wyoming	University of Wyoming http://www.uwyo.edu/sbir/get- ting-started/	» A \$5,000 contract that can be used to:
		» Attend SBIR conferences and workshops
		» Communication with and travel to targeted federal agencies
		» Consultant and mentor services for preparation of the proposal
		» Proposal preparation and review
		» Communications with potential customers
		» Analyses to support test data preparation
		» Acquisition of test data for inclusion in the proposal
		» And other activities related to the Phase I/II proposal preparation.